

Mississippi Press Association

MPA is the trade association dedicated to the preservation, progression and modernization of the state's newspaper industry.

We are passionate about the importance of the press and the need to provide news and information across all platforms in a responsible, accurate and ethical way.

MPress Media + Marketing

MPress, a division of MPA, is a full-service print and digital placement agency offering a variety of marketing options for agencies and businesses, large and small.

Whether you want to advertise in one newspaper or 100, in Mississippi or across the country, MPress eliminates the hassle of advertising placement for multi-market newspaper and digital buyers.



MPRESS MEDIA

State and Nationwide Print Placement

Advertising next door or coast to coast: We can handle it. MPress is a full-service print and digital placement firm offering a variety of marketing options for agencies and businesses.

Did you know Mississippi newspapers are the state's leading source of advertising information? And whether you want to **advertise in one newspaper or 100**, in Mississippi or across the country, MPress eliminates the hassle of advertising placement for multi-market newspaper buyers. Whether you are an individual advertiser or an agency representing multiple clients, we're here to make newspaper ad buys easy.

Call MPress and tap into a powerful network of over 110 newspapers in Mississippi, reaching 1 million readers with one phone call.

Our services are offered at no additional charge to the client. The work of MPress is underwritten by the members of the Mississippi Press Association to facilitate newspaper advertising buys in state and across the country.

We offer electronic delivery of all ad copy to newspapers and follow up with invoicing and tearsheet collection on behalf of our clients.





NEWSPAPER IS STILL MISSISSIPPI'S #1 INFORMATION SOURCE.

Many people will tell you that newspaper is on the decline. But in Mississippi, nothing could be further from the truth.

The truth is, Mississippi's local newspapers are thriving, with many reporting record growth. That's not just good news for the state's newspapers. That's good news for advertisers, because it gives you a powerful tool for reaching into the heart of Mississippi communities.

Whether in print, online or mobile, newspaper is still your best advertising value.



MISSISSIPPI'S MOST TRUSTED ADVERTISING SOURCE

Almost six of ten Mississippi adults cite newspapers as the advertising source they rely on most, making the printed paper Mississippi's #1 local advertising source.

HIGH READERSHIP, HIGH LOYALTY

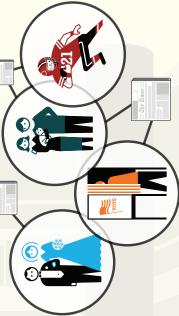
More than 70% of Mississippi adults are active newspaper readers. That's more than 1.5 million Mississippians.

MILLION ACTIVE NEWSPAPER

A POWERFUL COMMUNITY CONNECTION

Mississippi's newspapers give you a connection to the state's communities that no other medium can match. The local newspaper is where people go to learn about local events, making it a powerful bond in the community.

READERS



The Times Wol White Times Rol The Times Rol The Times

PRINT, MOBILE AND ONLINE OPTIONS

The addition of mobile and online sites makes newspaper an even greater value than ever.

STRONG READERSHIP AMONG YOUNG ADULTS

Our readership is much stronger among young adults (18–34) than in most states, with seven of ten accessing a printed or online newspaper every week.





Classified Ad Network

Buy our advertising network or coast-to-coast for one low price.

Buying, selling, promoting or hiring? The Mississippi Classified Ad Network (MCAN) is a cost-effective way to get your message to **over 1 million readers** throughout Mississippi. Your ad is published once weekly in over 100 newspapers for pennies per day. Want to reach beyond our borders? No problem. We can get you into any of our 42 sister networks, coast-to-coast.

| Easy, Affordable | Rates |
|--------------------------|---------|
| Classified Line Ads | |
| Up to 25 words | \$210 |
| Additional words \$8 ea | |
| Classified Display Ads | |
| 1 column X 2" display ad | \$525 |
| 1x4" display ad | \$1,050 |
| 1x6" display ad | \$1,575 |
| | |
| 4 Week Order | 10% off |
| 13 Week Order | 15% off |
| 26 Week Order | 25% off |

MCAN PARTICIPATING NEWSPAPERS

[Mississippi Classified Advertising Network]

Crystal Springs - The Meteor

DeKalb - Kemper Co. Messenger

Dailies

Brookhaven – Daily Leader
Columbus – Commercial Dispatch
Corinth – Daily Corinthian
Greenville – Delta Democrat Times
Greenwood Commonwealth
McComb – Enterprise Journal
The Meridian Star
The Natchez Democrat
Oxford Eagle
Picayune Item
Starkville Daily News
Tupelo Daily Journal
University - Daily Mississippian
The Vicksburg Post
West Point – Daily Times Leader

Non-Dailies

Ackerman - Choctaw Plaindealer Amory - Monroe Journal Ashland - Southern Advocate Baldwyn News Batesville - The Panolian Bay Springs – Jasper Co. News Bay St. Louis - Sea Coast Echo Belmont & Tishomingo Journal Belzoni Banner Biloxi - D'Iberville Press Booneville Banner Independent Brandon Rankin County News Bruce - Calhoun Co. Journal Carrollton Conservative Carthage - The Carthaginian Charleston - Sun-Sentinel Clarksdale Press Register Cleveland - The Bolivar Commercial Clinton Courier Coffeeville Courier Collins - News Commercial Columbia - Columbian Progress

Eupora – Webster Progress Fayette Chronicle Forest - Scott Co. Times Fulton - Itawamba County Times Grenada Star Hattiesburg – Lamar Times Hazelhurst – Copiah Co. Courier Hernando DeSoto Times Holly Springs - South Reporter Houston - Chickasaw Journal Indianola – Enterprise Tocsin Jackson - Northside Sun Jackson - Mississippi Link Kosciusko - Star Herald Laurel Leader Call Leakesville - Greene Co. Herald Leland Progress Liberty - Southern Herald Louisville - Winston Co. Journal Lucedale - George Co. Times Macon Beacon Magee Courier Magnolia Gazette Marks - Quitman Co. Democrat Meadville - Franklin Advocate Mendenhall - Simpson Co. News Monticello – Lawrence Co. Press Morton - Spirit of Morton New Albany Gazette Ocean Springs Gazette Ocean Springs Record Okolona Messenger Pass Christian - Gazebo Gazette

Philadelphia - Neshoba Democrat

Petal News

Pontotoc Progress

Poplarville Democrat

Port Gibson Reveille

Ouitman - Clark Co. Tribune

Prentiss Headlight

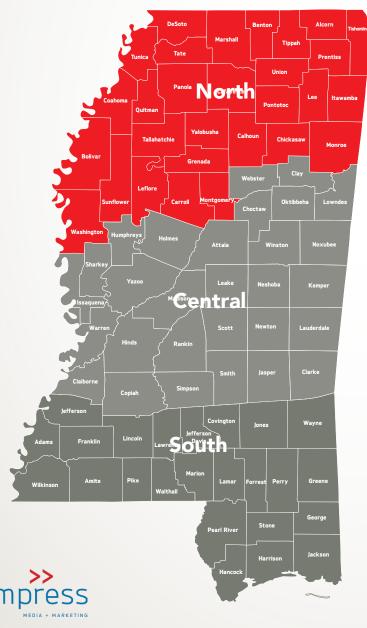
Raleigh - Smith Co. Reformer Raymond - Hinds Co. Gazette Richton Dispatch Ridgeland - Madison Co. Journal Ripley - Southern Sentinel Rolling Fork - Deer Creek Pilot Senatobia Democrat Taylorsville - The Post Tunica Times Tupelo Lee County Courier Tylertown Times Union - Newton Co. Appeal Water Valley - North MS Herald Waynesboro - Wayne Co. News Wiggins - Stone Co. Enterprise Winona Times Woodville Republican Yazoo Herald



Small Display Ad Network

On a budget? Small ads get BIG results.

The Mississippi Display Advertising Network can target your advertising to any area of the state with the economy of **group buying power.** It's an affordable, low-cost solution for reaching over 1 million readers in 100 newspapers statewide. Choose any or all of three regions, or inquire about targeting your campaign to specific communities.



| Buy any one region (North, Central, South) | | |
|--|---------|--|
| 2 column x 2" | \$450 | |
| 2 column x 4" | \$900 | |
| 2 column x 6" | \$1350 | |
| | | |
| Buy any two regions | | |
| 2 column x 2" | \$795 | |
| 2 column x 4" | \$1575 | |
| 2 column x 6" | \$2350 | |
| | | |
| Buy all three regions | | |
| 2 column x 2" | \$1050 | |
| 2 column x 4" | \$2100 | |
| 2 column x 6" | \$3150 | |
| | | |
| Orders must be prepaid Deadline Monday at 5 p.m. | | |
| | | |
| Available Discounts | | |
| 4 Consecutive Week Order | 10% off | |
| 13 Consecutive | 15% off | |
| Week Order | | |
| 26 Consecutive Week order | 25% off | |
| | | |

Reach over 950,000 readers with the power of Mississippi newspapers

MDAN Participating Newspapers

[Mississippi Display Advertising Network]

Statewide Total Circulation 384,904 Readership

962,000

North Region

Dailies

Daily Corinthian Greenville - Delta Democrat Times Greenwood Commonwealth Oxford Eagle

Non-Dailies Amory - Monroe Journal Ashland - Southern Advocate Baldwyn News Batesville - The Panolian Belmont & Tishomingo Journal Booneville - Banner Independent Bruce - Calhoun County Journal Carrollton Conservative Charleston - Sun-Sentinel Clarksdale Press-Register Cleveland - Bolivar Commercial Coffeeville Courier Fulton - Itawamba County Times Grenada Star Hernando - DeSoto Times Tribune Holly Springs - South Reporter Houston - Chickasaw Journal Indianola - Enterprise-Tocsin **Leland Progress** Marks - Quitman County Democrat New Albany Gazette Okolona Messenger Pontotoc Progress Ripley - Southern Sentinel Senatobia - The Democrat Tunica Times Tupelo - Lee County Courier Water Valley - North Mississippi Herald

Central Region

Dailies

Columbus - Commercial Dispatch The Meridian Star Starkville Daily News West Point - Daily Times Leader Vicksburg Post

Ackerman - Choctaw Plaindealer

Non-Dailies

Bay Springs - Jasper County News Belzoni Banner Brandon - Rankin County News Carthaginian Crystal Springs - The Meteor Dekalb - Kemper Messenger **Eupora - Webster Progress-Times** Forest - Scott County Times Hazlehurst - Copiah County Courier

Jackson - Mississippi Link Jackson - Northside Sun Kosciusko - Star-Herald Louisville - Winston County Journal Macon Beacon

Magee Courier

Mendenhall - Simpson County

Morton - Spirit of Morton Philadelphia - Neshoba Democrat Port Gibson Reveille

Quitman - Clarke County Tribune Raleigh - Smith County Reformer Raymond - Hinds County Gazette Ridgeland - Madison County

Rolling Fork - Deer Creek Pilot Taylorsville - The Post

Union-Newton - Newton County

Yazoo City - Yazoo Herald

South Region

Dailies

Brookhaven - Daily Leader McComb - Enterprise-Journal Natchez Democrat Picavune Item

Non-Dailies Bay St. Louis - Sea Coast Echo Biloxi - D'Iberville Press Collins - News Commercial Columbia - Columbian-Progress Fayette Chronicle Hattiesburg - The Lamar Times Laurel Leader Call Leakesville - Greene County Herald Liberty/Southern Herald Lucedale - George County Times Magnolia Gazette Meadville - Franklin Advocate Monticello - Lawrence County Press Ocean Springs Gazette Ocean Springs Record Petal News Poplarville Democrat Prentiss Headlight Richton Dispatch Tylertown Times Waynesboro - Wayne County News Wiggins - Stone County Enterprise Woodville Republican

NORTH REGION TOTAL 135,607

CENTRAL REGION TOTAL 134,142

SOUTH REGION TOTAL 115,155



Winona Times

Quarter Page Network

Make an impact and get results with a quarter page ad in your choice of Mississippi newspapers.

The Quarter Page Network (QPN) enables you to market your product, service or opportunity effectively, easily and economically at a **fraction of the price you would pay** to place the ads directly in participating newspapers.

Run Dates

Ads will run one time between Monday and Sunday in each participating newspaper. Exact publication date is at the discretion of the newspapers. Due to the low cost of network, the specific day cannot be requested.

Ad Specifications

5" wide by 10.5" deep.

Publications

QPN currently appears in over 85 Mississippi newspapers with a total circulation of 335,000 copies. Total readership is 838,750 calculated at the industry standard of 2.5 readers per copy.

Deadlines

All ads are due noon Monday prior to the week you want your ad to publish. You should, however, call your local newspaper ad representative or MPress direct early to determine availability of the week in which you are interested.

Affidavits and Guarantees

MPress closely monitors the participating newspapers. Upon advance request, MPress will issue an affidavit and sample tearsheets confirming placement of ads. Ads normally run in every participating newspaper, We guarantee your ad will run in at least 90% of the participating newspapers each insertion.



\$8,995 Statewide **335,500 838,750** Readership

\$4450 North Region

\$2825 Central Region

\$2100 South Region

\$1350 Pick 10

Deeply discounted rates! You won't find a lower price anywhere.



Pick 10+

Run a quarter page ad in your choice of 10 newspapers or more for just \$135 per paper.

You can tap into the **group buying power** with 10 or more ads in the Mississippi newspapers. You choose the newspapers with no restrictions on region. For only \$135 per paper, it's another affordable, low-cost solution for reaching readers in the state of Mississippi.



QPN PARTICIPATING NEWSPAPERS

North Region

Dailies

Corinth – Daily Corinthian Oxford Eagle Tupelo - Daily Journal University - Daily Mississippian

Non-Dailies

Ashland - Southern Advocate Amory – Monroe Journal Baldwyn News Batesville - The Panolian Belmont & Tishomingo Journal Booneville Banner Independent Bruce - Calhoun Co. Journal Cleveland - The Bolivar Commercial Coffeeville Courier Fulton Itawamba County Times Hernando - DeSoto Times Holly Springs - South Reporter Houston - Chickasaw Journal **Leland Progress** Marks - Quitman Co. Democrat New Albany Gazette Okolona Messenger Pontotoc Progress Ripley - Southern Sentinel Water Valley - North MS Herald

Central Region

Dailies

Columbus – Commercial Dispatch The Meridian Star Starkville Daily News The Vicksburg Post West Point – Daily Times Leader

Non-Dailies

Ackerman - Choctaw Plaindealer Bay Springs – Jasper Co. News Brandon - Rankin County News Carthage - The Carthaginian Clinton Courier Crystal Springs - The Meteor DeKalb - Kemper Co. Messenger Eupora – Webster Progress-Times Hazelhurst - Copiah Co. Courier Jackson - Mississippi Link Louisville - Winston Co. Journal Macon Beacon Morton - Spirit of Morton Philadelphia - Neshoba Democrat Port Gibson Reveille Raleigh - Smith Co. Reformer Raymond - Hinds Co. Gazette Ridgeland - Madison Co. Journal Rolling Fork - Deer Creek Pilot Taylorsville – The Post

South Region

Dailies

Brookhaven – Daily Leader McComb – Enterprise Journal The Natchez Democrat

Non-Dailies

Bay St. Louis - Sea Coast Echo Biloxi - D'Iberville Press Collins - News Commercial **Fayette Chronicle** Hattiesburg Post Hattiesburg - Lamar Times Laurel Leader Call Leakesville - Greene Co. Herald Liberty - Southern Herald Lucedale – George Co. Times Magnolia Gazette Meadville - Franklin Advocate Monticello – Lawrence Co. Press Ocean Springs Gazette-Record Pass Christian - Gazebo Gazette Petal News Poplarville Democrat Prentiss Headlight Richton Dispatch Tylertown Times Waynesboro - Wayne Co. News Wiggins - Stone Co. Enterprise Woodville Republican

*Circulation based on USPS sworn Statements of Ownership Management & Circulation ** Readership based on industry average of 2.5 readers per copy. Participating newspapers may reject any ad for any reason. MPress guarantees placement in at least 90% of program newspapers but cannot guarantee position or publication day of week. This network is limited to one ad per week and statewide advertisers will be accommodated before zone advertisers. Specific weeks may be reserved with 25% down. Frequency discounts available for purchases of four weeks or more. Ads sold on a first-come, first-served basis.



Digital Advertising

We'll help you sort through the options.

Digital display planning and placement. Mobile and tablet ad buys. Social media campaigns. Custom e-mail blasts. Search engine marketing. Your choices for multimedia marketing are plentiful. Let us help you tailor the best campaign and strategy for your business or clients through our digital trade desk.

Making sense of all your options is no small task. That's why we are here to help you maximize your campaign across platforms. In print, online or on-the-go, we help you make a powerful impression.

| Social Media Management | Build and enhance your online reputation. Utilize our dedicated Social Media account manager to stay on top o new trends and changes. |
|------------------------------------|--|
| Social Contests & Quizzes | Host a contest on your facebook page, website or blog to gain new traffic. Use auto-response alerts to extend your connection with entrants and offer additional ways to connect them with your brand. |
| Search Engine Optimization | Boost visibility of your website and increase traffic to your site. Save time and money with our Google-certified team. |
| Email Marketing | Micro-target your audience to parallel you marketing message. Increase retention and repeat business |
| Text Message Marketing | Promote your special offers, discounts, sales & coupons. Create loyalty promotions and birthday clubs. |
| Search Engine Marketing | Drive engagement and traffic to your website. Target the most relevant searchers, at the most affordable bid costs |
| Programmatic/ Targeted Display | Maximize exposure by targeting your best audience. Take advantage of A/B split testing. Choose from networks by demographics, education, employment and much more |
| You Tube | Maximize your budget with True View ads which only charges you when a viewer watches at least 30 seconds, or to the end of your video. |
| Gun & Ammo Network | Use this network for programmatic ads to reach websites without restrictions on firearm, ammo and target sport advertising. |
| IP Targeting | Reach a highly targeted audience with location specific accuracy. We convert physical addresses to IP addresses so you can serve targeted digital display. |
| Website Cre- ation | Improve your brand image with a professional, informative and optimized website. |
| Online Missis- sippi Network | Reach newspaper readers online with digital ads on newspaper websites statewide. Also, increase your SEO rankings as Google recognizes newspaper sites as premium sites. |



AFFORDABLE ONE-STOP SHOP FOR PRINTED & DELIVERED INSERTS IN MISSISSIPPI



Inserts Are an Action Medium

They get consumers to take action, and that's the whole point of any kind of advertising, isn't it?

Inserts Are Non-Intrusive

Newspapers are invited into the home, and many people use inserts to make purchasing decisions

MS newspapers are the primary source of sales information.

Newspapers rank highest as a valued medium for shopping information.

- → 8.5 x 11 Two-sided glossy paper
- We handle design, printing, shipping and inserting
- One order. One bill. One payment.
 No service fee.

| Price |
|----------|
| \$3,500 |
| \$5,500 |
| \$10,000 |
| |

Deadline

3 weeks from receipt of approved creative



EXCLUSIVE

MISSISSIPPI ONLINE DIGITAL NETWORK

The only Mississippi Newspaper Online Digital Advertising Network

Mississippi newspaper readership is strong online. Reach these readers by advertising on the MS Online Network. In addition to marketing to these online readers. you will boost your website's SEO, as Google ranks newspaper websites high in relevance and quality.

\$1499 - 1 month

approx. 750k impressions

\$1,099 - 3 weeks

approx. 550k impressions

\$699 - 2 weeks

approx. 350k impressions



PARTICIPATING ONLINE NEWSPAPERS

Ackerman - Choctaw Plaindealer Amory - Monroe Journal Batesville - The Panolian Bay St. Louis - Sea Coast Echo Brandon - Rankin County News Bruce - Calhoun County Journal Charleston Sun Sentinel Clinton Courier

Columbia - Columbian Progress Columbus - Commercial Dispatch Eupora - Webster Progress Times Forest - Scott County Times Fulton - Itawamba County Times

Fulton – Itawamba County Times Greenville – Delta Democrat Times Greenwood Commonwealth
Hattiesburg – Lamar Times
Hazlehurst - Copiah County Courier
Holly Springs – South Reporter
Houston – Chickasaw Journal
Indianola – Enterprise Tocsin
Jackson – Northside Sun
Kosciusko Star Herald
Laurel - The Chronicle
Leakesville – Greene County Herald
Louisville – Winston County Journal
Magee Courier
McComb – Enterprise Journal

New Albany Gazette

Oxford Citizen
Petal News
Pontotoc Progress
Quitman – Clarke County Tribune
Ripley – Southern Sentinel
Starkville Daily News
Tupelo – Northeast MS Daily Journal
Union – Newton County Appeal
University – Daily Mississippian
Waynesboro – Wayne County News
West Point – Daily Times Leader
Wiggins – Stone County Enterprise
Winona Times
Yazoo Herald

Success Stories

Our clients share their recommendation for advertising through MPress Media

"We were in the second year of our town's festival, South of the River Roux. We chose to promote the festival through Mississippi Press Services Pick 10+ program. Our attendance went from just over 750 to nearly 3000. Our vendor participation increased to the point we didn't have space and had to turn vendors away. It was our most economical and effective option for print advertising. We will use Pick 10+ every year from now on to promote our festival."

Brian Gomillion, Mayor - City of Walnut Grove, MS

"We have seen very good results from the advertising campaign we are running through Mississippi Press Services. MPress gives us the flexibility to choose the newspaper markets best for our product. This has put us in the newspapers of several small to mid-size communities in our region, but at a very competitive price. We believe in these community newspapers because we've seen how effective they are."

Mike Loftin, Owner - Mike's Tractor Inc.

"We have enjoyed working with the Mississippi Press Services over the past few years. If your goals are to reach multiple markets throughout the state, MPress is the perfect tool! The staff is wonderful to work with, and they always have our best interests at heart."

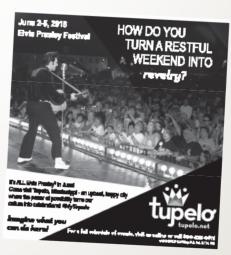
Kellye McMillian, Director of Advertising & Design -Mississippi Children's Museum

"We have a great partnership with Mississippi Press Services, who assist with our marketing goals and initiatives. It is a pleasure working with such a highly professional and wellorganized media team. They have a clear understanding of our needs and marketing goals, and they propose very strategic advertising campaigns to reach our targeted consumers in the central and south Mississippi market."

Kylie Boring- Director of Marketing- Tupelo Convention and Visitors Bureau









Brochures » Programs » Newsletters » Directories Websites » Ads » Logos » Tshirts » Infographics



Call us for a quote 601-981-3060 shicks@mspress.org



WE MAKE PRINT & DIGITAL MEDIA PLACEMENT EASY

Call MPress and tap into a powerful network of over 100 newspapers in Mississippi, reaching over a million readers with one phone call. We also offer our services coast-to-coast. The simplicity of service is what we offer: One order. One bill. One payment. Best of all: Our services are at no charge to the client.

Sue Hicks, Business Development Manager shicks@mspress.org

Andrea Ross, Media Director aross@mspress.org

Monica Gilmer, Client Services Manager mgilmer@mspress.org

371 Edgewood Terrace Jackson, MS 39206 Phone 601-981-3060 Fax 601-981-3676 mpressmarketing.com